Use the phrases in red for a post live class email for those who did not purchase on the night.

Hi everyone,

Thank you so much for joining the introductory class tonight (It was so lovely seeing you all at the class today/tonight.) . I really hope you found it interesting and enjoyable. As you can see I am very passionate about these oils!

Tonight you have heard a lot of information but the only way to really see how incredible these oils are is to start using them yourself. I promise you won’t look back! I can’t believe it has been over three years since I went to my first essential oils class. When I look back at how much I have used them and the huge impact they have had on not only myself but on my friends and family, I feel so grateful and blessed, which is why I am very passionate about sharing them with others.

***VIDEOS***

Here are a couple of videos about the essential oils

1. The effects of Melaleuca and Oregano on killing bacteria;
<https://www.youtube.com/watch?v=28igkFxGUbM>
2. This video is called “Gifts of the Earth”. A good reminder of why these oils are so special.
<https://www.youtube.com/watch?v=RNf-Geqp8Tk>
3. In the class, we mentioned the Co-Impact Sourcing that doterra are involved in. Here is a video of an example of this where they source the essential oil, Vetiver; <https://www.youtube.com/watch?v=pFYFgNSxYxk&t=5s>

If you would like some more information on the oils and the company, please visit their main website; <https://doterra.com/US/en>

***RESOURCES & SUPPORT***

In the class I mentioned some important resources to help you on your essential oil journey. Please don’t feel overwhelmed as the oils are very simple to use and these resources will give you the confidence you need to start using them. Remember if you do decide to get an account, you will also get a free wellness consultation where you will get individual support and guidance on how to use the oils for your particular needs. We will also invite you to our Facebook group and send you some additional resources for added support.

***:*** The two books I mentioned in the class were;

1. The Modern Essentials Book (the more detailed science one) - £22.00
2. The Essential Life Book -£24.00
3. The Modern Essentials App – about £6.00 from the ‘App store’

Both books can be purchased from <https://www.essentialoilsupplies.co.uk/>

***WHOLESALE ACCOUNT***

As mentioned in the class, if you would like to try some oils, the best way is to get your own wholesale account. This works like a Costco card where you pay £24 for your membership and then you can purchase oils at 25% off Retail cost for the whole year (with no obligation to buy again!!). If you decide you would like to renew your membership at the end of the year, this will only cost £14 and you get a free peppermint.

***KITS***

The cheapest way to purchase your oils is by getting one of the enrolment kits as this saves you even more money on the oils and also includes the enrolment. I have attached the enrolment form for your convenience.

The Price list for individual oils is also attached which includes vat. Remember when you look at the price list you want to focus on the WS cost (that is the price you pay with an account). And just to clarify PV is doTERRA currency and stands for product value, but just so you have an idea, it is sort of the same as dollars!

***HOW TO PURCHASE***

To purchase some oils please email us the information asked for on the attached enrolment form and the kit or oils you would like to purchase. If you would prefer, we can take the details over the phone, please just email us to set up a time to do this.

Once we have processed the order, your oils will be with you within 3-5 business days.

***AN AMAZING OFFER THIS MONTH!*** If you are thinking what oils to get, I forgot to tell you about an offer doTERRA are doing this month.  This happens once a year and is one of their best!  For every order of 200pv or more (PV is basically doTERRA’s currency and 1pv is about 1 dollar), you will receive a **FREE Deep Blue Rub** (this is the cream I mentioned**) and a deep blue touch roller blend** (this is the deep blue oil in a roller ball with some coconut oil so you can apply it neat).  These products together would normally cost:  **£84.80 retail or £63.60** wholesale so it is a very good deal to get it free.   The home essentials kit (the larger of the kits we spoke about) would qualify you to get the free products or you can buy separate oils that added up to more than 200pv if you wanted to get the free products.

***HOST A CLASS***

If you would like to share these oils with your friends and family then we can come and do a class for you. All you need to do is to invite about 10 people and we will do the rest, including pre-class samples for each of the guests and some yummy refreshments infused with the essential oils. In addition to this you will also receive a beautiful doTERRA keyring filled with oils.

***THE doTERRA BUSINESS***

If you would like to know more about doTERRA's very exciting business opportunity then please let us know. It truly is a wonderful business to be part of as you get to focus on helping others whilst supplementing or replacing your income.

I look forward to hearing from you,

P.S. I have also attached a couple of delicious recipes to try using the oils! (I have attached the recipe for the chocolate fudge you tried tonight/today)