

Life Changing
Opportunity

dōTERRA[®]

As a Business





- ✓ **doTERRA is the world leader in sourcing, testing, manufacturing, & distribution of CPTG oils**
- ✓ Zero - \$2 billion p.a. in just 9 years - established in 2008
- ✓ The biggest MLM/Direct sales company in the USA
- ✓ Operating in over 120 countries around the world – Global Movement
- ✓ 2016 International company of the year



What are Essential Oils?

Natures Pharmacy

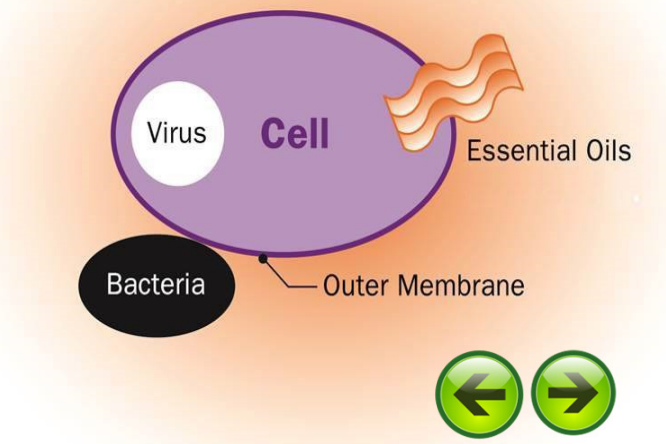
Essential Oils are found in plant material taken from the root, stems, bark and leaves. **They help to form the plant's own immunity and defence against microbes, bacteria, fungus, insects, and disease, as well as being the fluid that regenerates and heals the plant.**



Our bodies are made of similar building blocks as plants, so **when we use the oils they go to work in our bodies in the same way they would for the plant.**

Essential oils can enter into our blood stream in just 30 seconds and can start to affect the cells in our body within 20 minutes!

Why are Essential Oils so Effective? They have the ability to pass through the cell membrane, due to their lipophilic properties. They can therefore penetrate cells in our body to help fight viruses and to help our bodies heal. **Prescription drugs and antibiotics cannot do this, which makes essential oils a great natural alternative without side effects**



Natural
Medicine
50-70 times
more powerful
than herbs



dōTERRA[®] science

The most tested, trusted essential oils in the world

The TOP
1% of Oils
In the
world

doTERRA employs more than 30 scientists. doTERRA's committed scientists continue to push the boundaries of rigor in essential oil testing to be the best in the world. **The guarantee is purity and potency to an exceptional standard free from artificial ingredients, fillers, and pesticides.**



David Sterling CEO & President doTERRA

Company Mission

"We at doTERRA are committed to share the life-enhancing benefits of therapeutic-grade essential oils With the world"

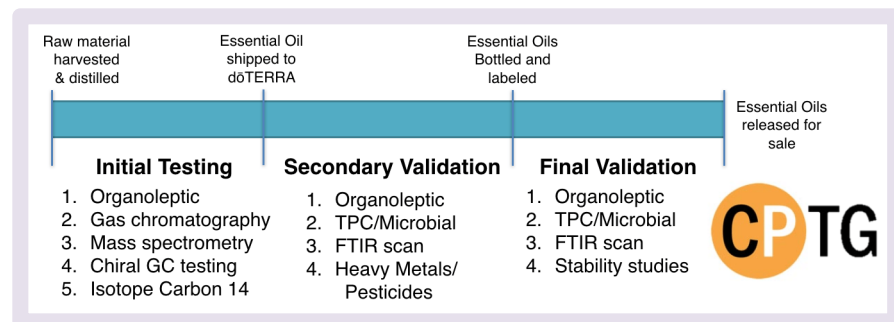


Dr Robert Pappas; President/Technical Director - Essential Oil University - Independent Testing.

"doTERRA is the leading company in the world right now, no one else goes to the lengths doTERRA do to ensure the purity of grade"



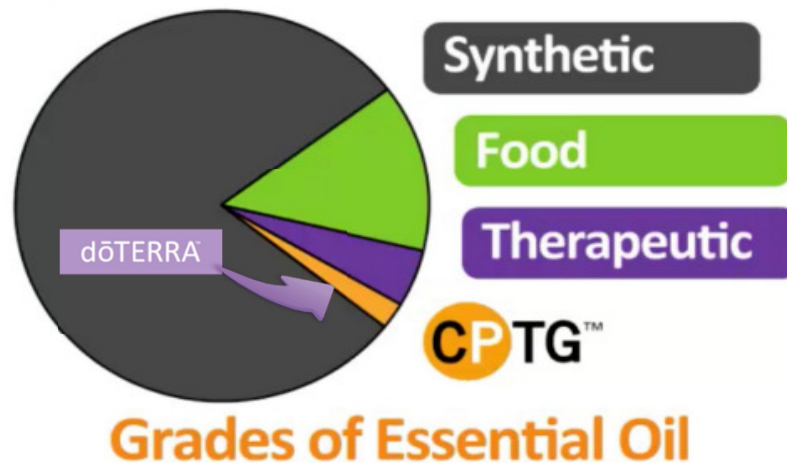
doTERRA Industry Leading - rigorous laboratory tests



Not all oils are created equal !

World Class Product - CPTG – Certified Pure Therapeutic Grade, a quality standard representing only 1% of all essential oils available in the marketplace today

Guaranteed
purity, FREE
from artificial
ingredients,
fillers,
pesticides



SHOCKING FACT: According to government standards, **an essential oil can be labelled as “100% pure” and still legally contain up to 92% fillers and synthetics.** Many oils found on the market, including Health food stores, are of low quality.



A
Aromatic



T
Topical



I
Internal

Because of the Certified Pure Therapeutic Grade of doTERRA's essential oils, many of them can be taken internally.



natural healthcare



Helping
people take
control of
their health,
Naturally!



Insomnia Depression Headaches Eczema Hot Flashes Arthritis
Toothache Indigestion Nausea Asthma Heartburn and more...

Whatever the condition we may be able to help?

REQUEST A
FREE SAMPLE



CPTG 100% Certified Pure Therapeutic Grade Essential Oils

Nature at it's best..



Pure and safe for the entire family

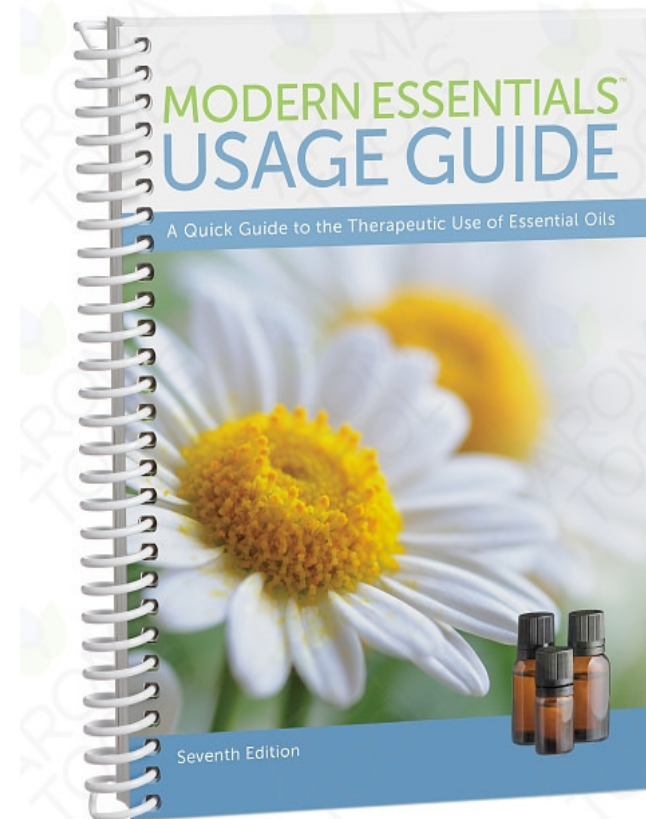
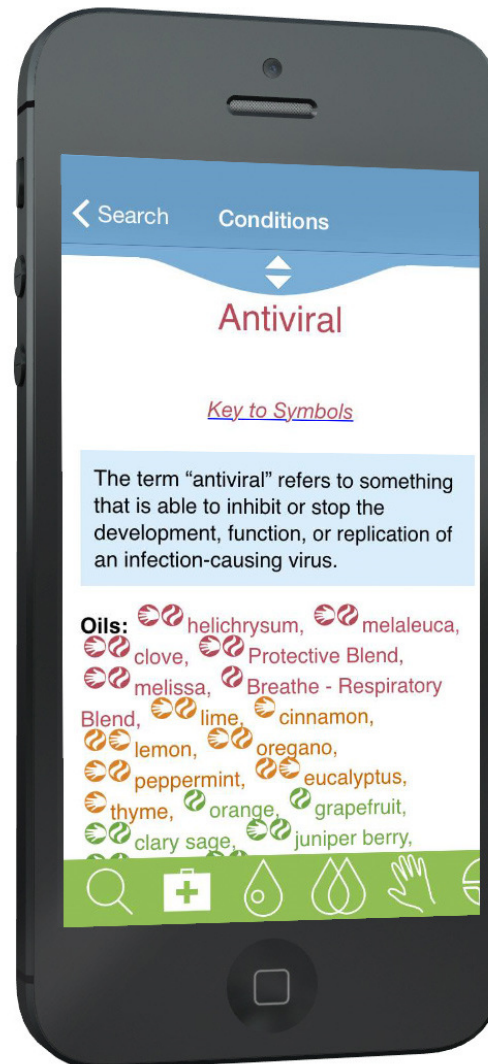


These statements have not been evaluated by the Food and Drug Administration.
This product is not intended to diagnose, treat, cure, or prevent disease."



You don't have to be an expert!

Information
on which oil
to use, is
readily
available!



How it Works...

We have a
simple
duplicable
System



Free Sample

Try before you buy..



Customer Experience

Follow up to progress the process..



Become your
best customer!



1 to 1, or a Class

Register the customer..



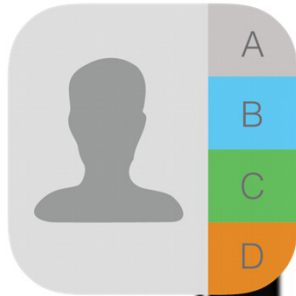
Wellness Consultation

Getting started induction..



Sharing doTERRA...

We have an oil that can help everyone REACH OUT!

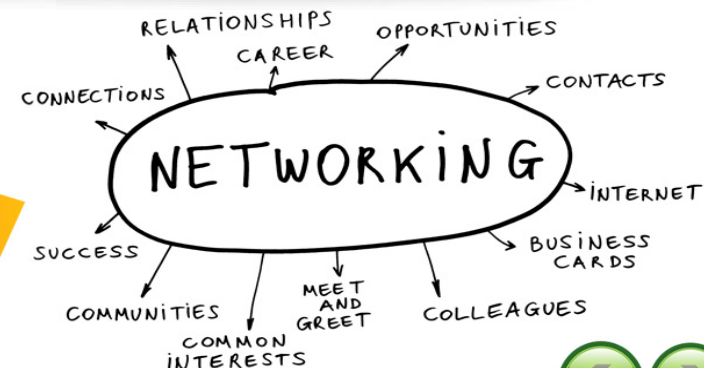


Hi Peter, over recent months **I have become very interested in natural medicine, in particular "Therapeutic Grade Essential Oils"** [not fragrance essential oils] these oils are 100% pure, safe and completely natural. **They are very potent, and can help us with everyday health related issues as a natural option to over the counter drugs!**

If you are interested in Natural Medicine generally, or **if you suffer from any of the usual conditions like;** Insomnia, headaches, Arthritis, PMS, Hot Flushes, eczema, Indigestion, anxiety, stress, etc. **I would be happy to send you a FREE sample to use in return for your valued feedback. Thanks..**



*A lifetime of Contacts! Family, Friends
Colleagues, Relatives, Customers...and
People you haven't yet met!*



Marketing to; Wellness Professionals!

We can
Introduce our
Industry leading
oils to wellness
practitioners

Reflexologists

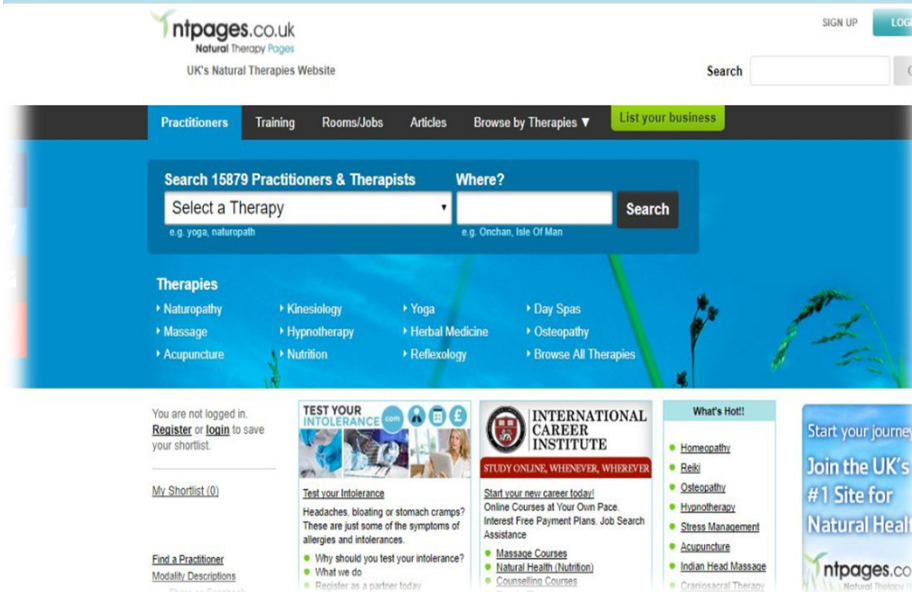
Aromatherapist

Reiki Healing

Chiropractor



Enhancing your Practice with doTERRA Essential Oils



- ✓ Access to 15,000 practitioners
- ✓ Strategic and systematic approach
- ✓ Natural Synergy
- ✓ Compliments their service, adds value
- ✓ www.naturaltherapypages.co.uk



Building a doTERRA Business

By helping others succeed
You can develop a significant
Passive Income

doTERRA[®]

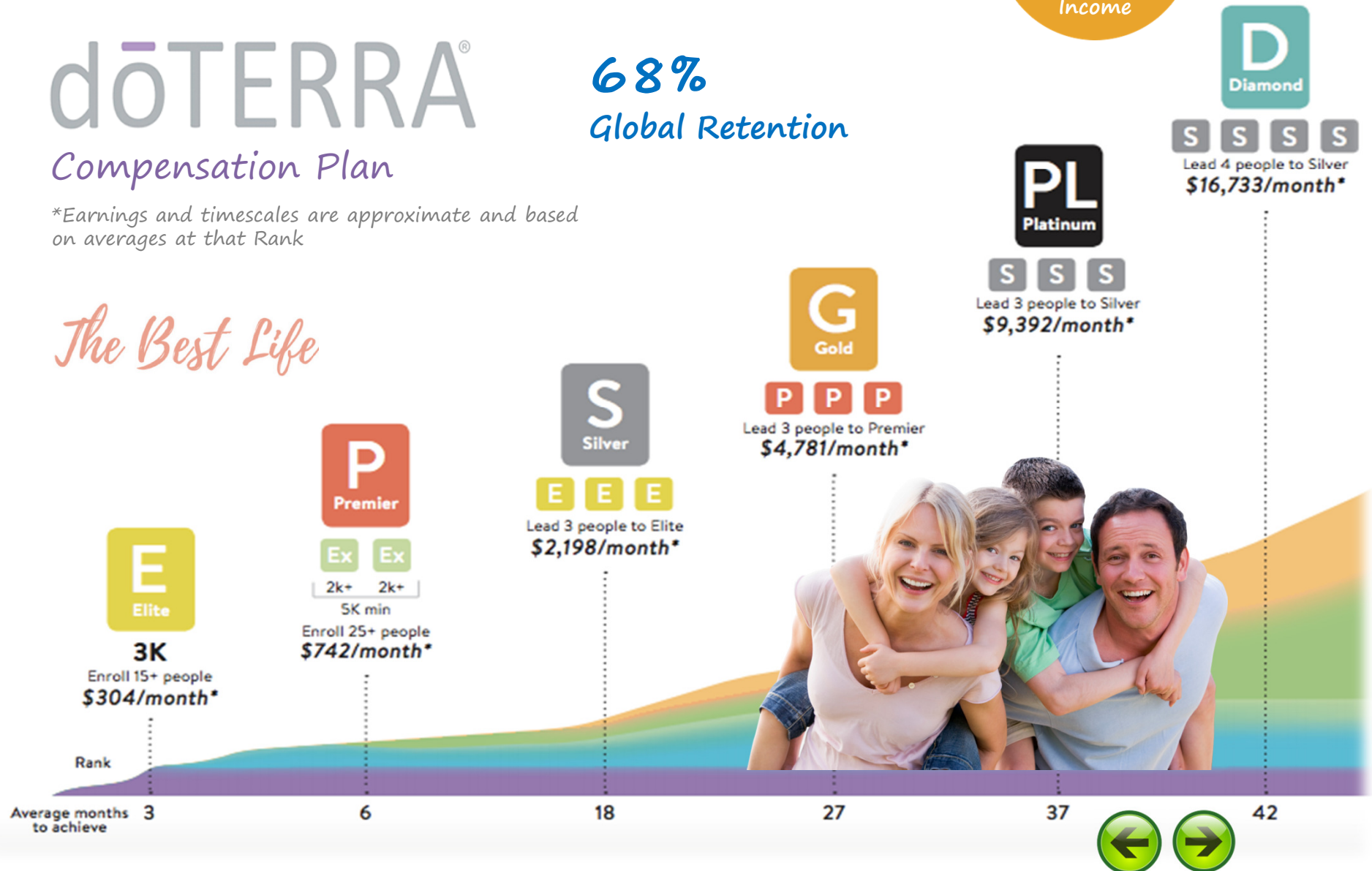
Compensation Plan

**Earnings and timescales are approximate and based on averages at that Rank*

68%

Global Retention

The Best Life



5 Ways to Earn with doTERRA

Unlimited
Earning
Potential



Retail Profit, Wellness Advocates earn 25% profit on purchases made by their retail customers (*Paid Monthly*)



Fast Start Bonus, paid on new enrollee's PV for the first 60 days. Each Enroller must have 100PV Loyalty Rewards template set up (*Paid Weekly*)



Uni-level Bonus, is a residual income paid down through 7 levels. Starting at 2% increasing to 7% (*Paid Monthly*)



5 Ways to Earn with doTERRA

Create a
long term
passive
income



Power of 3 Bonus, is an important bonus designed to help you structure your doTERRA business in an effective way. You can earn: \$50, \$250, and \$1500. Each bonus is achieved through structure and team volume (Paid Monthly)

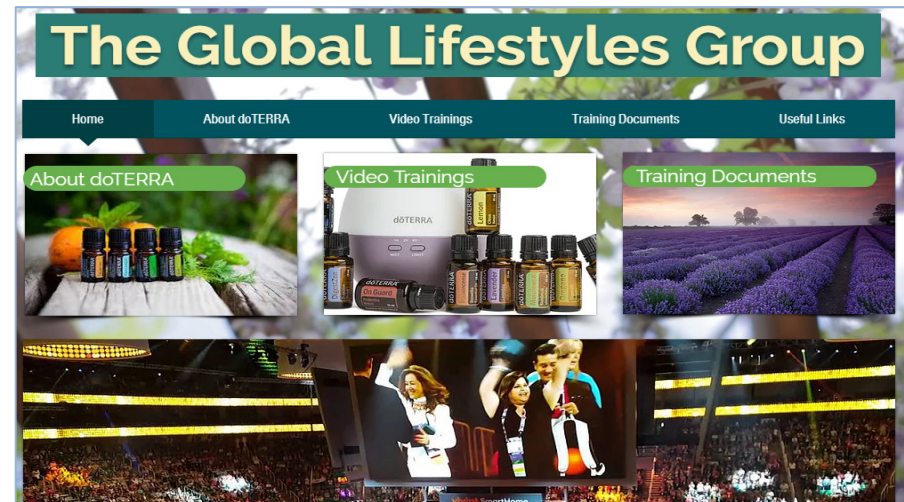


Rank Bonus/Leadership Pools, The leadership and performance pools are determined based on set percentages from global commission sales volumes. Ranging from \$200 to Thousands! (Paid Monthly)



Support for your doTERRA Business

*In business
for yourself
but never
by yourself!*



Your doTERRA back office & online shop

Track
and
promote
your
business

mydoTERRA office

English - British

Home Wellness Advocate Services My Business Site My Tools Log Out

DASHBOARD SHOP DOWNLINE BUSINESS GROUPS MESSAGE CENTER WEB SITE

My Loyalty Reward Orders

POINTS = **37.2** POINTS % = **10%**

MANAGE LRP ORDERS | ADD NEW +

Order Date	Volume	Next Order Date
3/27/2017	156	12/01/2017

[VIEW PAST ORDERS](#)

My Volume

Month	PV	OV
09/2017	343.00	4,274.00
10/2017	279.00	8,667.60
11/2017	156.00	6,488.95

My Earnings

MY AIR BALANCE = £798.22

6 Weeks Fast Start History

QUALIFICATIONS

Rea, Peter ID# 4873939

Rank: Elite PERIOD: 11/2017

100.00PV

0 3,000.00

OV 6,488.95

Power of 3™

1 \$50 \$250 \$1500

0 600

Team Volume 1,288.65

Full Detail Filtered Detail

Last Updated: 11/14/2017 03:57:47 PM GMT

Enroll a Wellness Advocate

doTERRA

doTERRA

Download on the App Store GET IT ON Google play

Learn, Focus, and Grow

EVENTS

Wellness Prosperity Summits

POPULAR LINKS

DASHBOARD SHOP DOWNLINE BUSINESS GROUPS MESSAGE CENTER WEB SITE

Graphic Tree

[Click Here To Learn more About The New Graphic Tree](#)

x Tree Details x

x Tree Configuration x

Enter ID or Name: 4873939 Levels: 9 Node Size: Medium Member Type: Entire Organization Tree Line Type: Indirect Lines

Update

v Highlight Selection v

x Key x

- Consultant
- Executive
- Silver
- Diamond
- Wholesale Customer
- Preferred Member
- No LRP
- Manager
- Elite
- Gold
- Blue Diamond
- Customer
- LRP Less Than 100
- Director
- Premier
- Platinum
- Presidential Diamond
- Suspended
- LRP Greater Than 100

mydoTERRA office

English - British

Home Wellness Advocate Services My Business Site My Tools Log Out

DASHBOARD SHOP DOWNLINE BUSINESS GROUPS MESSAGE CENTER WEB SITE

Essential Oils Wellness Kits Personal Care Sales Tools Healing Hands Special Offers

Home / Essential Oils

Item Search

PRODUCT LIST

SCHEDULED LRP ORDERS - U.S. PRODUCTS

Edit	Volume	Ship	Amnt	
#3279281	156.00	12/1/17	\$148.10	SHIP NOW!

[WHY LRP?](#) [CREATE NEW LRP ORDER](#) [VIEW PAST ORDERS](#)

[CREATE A NEW LRP ORDER](#) [PLACE STANDARD ONE-TIME ORDER](#)

WHY LOYALTY REWARDS ORDERS

Essential Oils

Single Oils

Oil Blends

doTERRA Wellness Advocate

Peter Rea

Shop Join & Save Essential Oils 101

Welcome

Our pure essential oils are revolutionizing the way families manage their health. We harness nature's most powerful elements and share these gifts through our global community of Wellness Advocates.

Peter Rea
Independent Product Consultant

[Contact Me](#)

What is an Essential Oil? **Why doTERRA?** **Ready for Anything**



Getting Started with the "Users Kit"

A Small
Investment In
your future

Family Essentials Kit



£115

The TOP 10 Oils for your home 5 ml bottles

Recommended
Accessories
£38.40



Total with Accessories
£153.40



Getting Started with "Business Builder Kit"

Highly
Recommended
Starter
kit

**MOST
POPULAR
STARTER
KIT**
3 x times
as much oil
+ Diffuser

Home Essentials Kit

£226

- Frankincense
- Lavender
- Lemon
- Melaleuca
- Oregano
- Peppermint
- doTERRA Breathe®
- DigestZen®
- doTERRA OnGuard®
- Deep Blue® (5 mL)
- Petal Diffuser
- Wellness Advocate Introductory Packet



A GREAT WAY TO GET STARTED, the TOP 10 Oils for your home + Diffuser - Great Savings

**Recommended
Accessories**
£38.40



Total with Accessories
£264.40



Getting Started with a "Commercial Kit"

Wellness
Practitioners
a clinical
approach to
essential
oils



£568

SAVE
£169

NATURAL SOLUTIONS

10 mL BOTTLES:

- PastTense*

15 mL BOTTLES:

- Lavender
- Lemon
- Peppermint
- dōTERRA On Guard*
- Frankincense
- Melaleuca
- Wild Orange
- dōTERRA Balance*
- DigestZen*
- AromaTouch*
- dōTERRA Serenity*
- dōTERRA Breathe*

+100
Product Credits
& start at 15%
rewards

dōTERRA ON GUARD* COLLECTION:

- Beadlets
- Toothpaste
- Hand Wash w/2 Dispensers

OTHER PRODUCTS:

- dōTERRA Lifelong Vitality Pack*
- DigestZen TerraZyme*
- Deep Blue* Rub
- Fractionated Coconut Oil (4 oz)
- Aroma Lite Diffuser
- Wooden Box
- dōTERRA Breathe* Vapor Stick
- Correct-X*
- PB Assist* +
- dōTERRA Salon Essentials* Protecting Shampoo
- dōTERRA Salon Essentials* Smoothing Conditioner
- Wellness Advocate Introductory Packet



Salon Owners please ask
for more information on
our "Every Oil Kit"

Every Oil Kit
because you need all of them



ARōMATOUCH™ **TECHNIQUE**

A CLINICAL APPROACH TO ESSENTIAL OIL APPLICATION



In Summary...

- ✓ Global Industry Leading Company
- ✓ World Class Products & Route to Market!
- ✓ An Opportunity to build a Global Business
- ✓ Unlimited Earning Potential "Passive"
- ✓ Industry leading Retention rate 68%
- ✓ Comprehensive Help & Support
- ✓ Low Investment Start-Up

Everything
to GAIN
nothing
to lose!

NEVER GIVE UP
ON YOUR
DREAMS.

